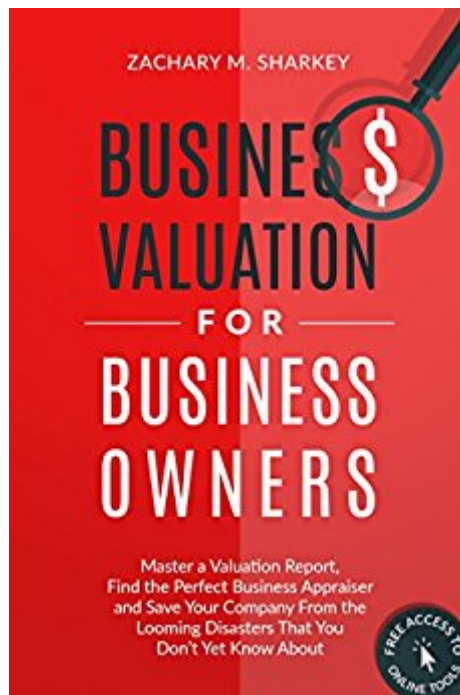




The book was found

Business Valuation For Business Owners: Master A Valuation Report, Find The Perfect Business Appraiser And Save Your Company From The Looming Disasters That You Don't Yet Know About



Synopsis

When was the last time you wondered “what’s my business worth?” Or maybe you needed a business valuation but didn’t have the first idea where to turn. Perhaps you took the advice from an adviser. If so, how did you know the appraiser was qualified to do the job? Did you pay too much? Did you even really need a valuation? On the other hand, what happens when an owner needs to sell his or her stake in a company because of death, divorce, termination, etc. (the list is never-ending)? Who buys the interest? What price is paid? Is the price fair? Can your company afford the financial impact of a large buy-out? Now there is a book that answers these critical business valuation questions (and more) in an easy to read format. Business Valuation for Business Owners has been designed to answer your questions and concerns in a concise and easy to read manner. This book is for people who want to protect their company, drastically improve its value, find the best business appraiser for the lowest possible price, and uncover the landmines that every company has (but doesn’t know). As a professional business appraiser of both operating companies and investment partnerships, Zach has read hundreds of the best books and articles on the subject of business valuation. After years of answering questions from business owners like you, he’s mastered the art of explaining these complex issues in an easy to understand manner, breaking down the pertinent and valuable information you need. In this practical, non-technical jargon action-oriented book, Zach shows you how to master a business valuation report, find the perfect appraiser for your business, and fix the lurking disasters that every privately held company has but doesn’t know about. After reading Business Valuation for Business Owners, you’ll be able to:

- Navigate through a business valuation report with greater ease and understanding
- Become acquainted with the approaches and methods of valuation
- Learn the tricks of the trade and how appraisers can manipulate areas to the owner’s demise
- Discover errors business appraisers frequently make in valuation reports
- Be able to find a qualified business appraiser that is truly qualified for the job at an affordable price
- Uncover hidden landmines and protect your company from disaster in The Business Owner’s Solution (Chapter 16)
- And More!

Business Valuation for Business Owners is succinctly written with you, the business owner in mind. You will learn how to improve your company’s value, reduce costs, avoid heartache and discover the looming disasters just waiting to happen and eradicate them for good. Take control of your company’s future right now, make it productive and enjoy the new company (and life) you’ll be creating.

Book Information

File Size: 2906 KB

Print Length: 260 pages

Simultaneous Device Usage: Unlimited

Publication Date: June 10, 2016

Sold by:Ã Â Digital Services LLC

Language: English

ASIN: B01GXU5BB8

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #482,035 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #8

inÃ Â Kindle Store > Kindle eBooks > Business & Money > Industries > Insurance > Liability #15

inÃ Â Books > Business & Money > Insurance > Liability #787 inÃ Â Kindle Store > Kindle eBooks
> Business & Money > Entrepreneurship & Small Business > Small Business

Customer Reviews

With rarely touched on subject matter and a writing style that conveys clearly what are usually complex topics, I was hooked from the start. Zachary recognizes from experience the importance of business owners having a grasp of business valuation at all steps in their career, from mergers and acquisitions to succession planning. He takes the time to lay the foundation, couple it with examples and then summarize the main takeaways. And during no part does he sound like a salesman or anything more than just someone who's had a front row seat to the dangers of what can happen and wants to help others avoid it. There is no "here are the pitfalls... and it will be three easy installments of \$29.99 to find out more," it's "here are the issues, here's what to look for, here's who to talk to, and here's what you can do to avoid it all." This book is a bible for leadership in small or closely held companies and should be read by everyone involved with the running of the business now and in future generations. Take a few hours out of your day to read this book and to reference back to it when needed and you'll have the tools you need to ensure that you avoid hundreds of legal billable hours, the loss of a hard-earned nest egg or worse in the future.

I would recommend this book to any owner of a closely held business. The author does a great job of explaining complex topics in a way that the lay person can easily understand. If you are the owner of a closely held business, then Section Five of this book is a must read. The author does an excellent job of explaining the dangers of using the typical "boilerplate buy-sell agreement language" common in most governing documents and provides practical solutions that could literally save you and your company from financial ruin. In short, the typical buy-sell agreement is littered with landmines that could have devastating financial consequences if and when they are triggered. The reason is simple, they are typically drafted by lawyers who lack the financial expertise to properly value closely held businesses. Off the shelf boilerplate buy-sell agreements do not adequately account for the unique aspects of individual businesses and therefore result in erroneous business valuations when triggered. The author does an excellent job of walking the reader through the "Business Owner's Solution", which is a much more thorough and ongoing approach to business valuation designed to spare the business owner from the pitfalls of the "off the shelf" boilerplate buy-sell agreements.

Highly recommend taking the time to read this book. Zach does a great job bringing you up to speed on the world of valuation. This book is extremely helpful for business owners or people that work with business owners. I had several "take aways" that we started implementing right away in our practice. Thank you Zach for a great book!

A "must" have book!! You won't regret one bit all of the knowledge and information you will comprehend and consume. Excellent resource! Worth every word and penny.

Answered most all my questions. A must if you are buying or selling a business.

The book is fine if you want to become a business valuation expert yourself, but if you are looking on tips to value your own business, it doesn't deliver.

Exceptional book on business valuation. Must read for entrepreneurs and business owners. Even professors at business schools should consider to add it to their curriculum reading list.

Valuable tool for any business owner venturing down this path. Well written with plenty of examples connecting the concepts to practical real world examples.

[Download to continue reading...](#)

Business Valuation for Business Owners: Master a Valuation Report, Find the Perfect Business Appraiser and Save Your Company from the Looming Disasters That You Don't Yet Know About Master Planning Success Stories: How Business Owners Used Master Planning to Achieve Business, Financial, and Life Goals (The Master Plan Book 2) Valuation Workbook: Step-by-Step Exercises and Tests to Help You Master Valuation + WS (Wiley Finance) Seventeen's Guide to Getting into College: Know Yourself, Know Your Schools & Find Your Perfect Fit! Limited Liability Company: Beginner's Guide to Forming an LLC, Collecting Taxes, and Keeping Organized Records for Entrepreneurs and Small Business Owners (LLC Taxes, Start Up Business) The Cost of Ignorance: What You Don't Know About Performance-Based Insurance Can Save Your Company Millions No Thanks Mom: The Top Ten Objects Your Kids Do NOT Want (and what to do with them) (The Savvy Appraiser) Before You Open the Door: The Truth Jehovah's Witnesses Don't Want You to Know A Prescription for Change: The Looming Crisis in Drug Development (The Luther H. Hodges Jr. and Luther H. Hodges Sr. Series on Business, Entrepreneurship, and Public Policy) Kindle Owners Lending Library: Get Free Books, Movies and TV Shows with your Kindle and Prime Membership (Kindle Owners Lending Library & Prime) Essential Resource Guide for Caregivers: Save TIME, Save MONEY, Save Your SANITY! (Second Edition 2017) The Emotionally Absent Mother, How to Overcome Your Childhood Neglect When You Don't Know Where To Start. You Don't Know What You Don't Know: Everything You Need to Know to Buy or Sell a Business Barron's Real Estate Licensing Exams, 10th Edition (Barron's Real Estate Licensing Exams: Salesperson, Broker, Appraiser) How to Prepare for the California Real Estate Exam: Salesperson, Broker, Appraiser (Barron's How to Prepare for the California Real Estate Exam: Salespe) The Looming Tower: Al-Qaeda and the Road to 9/11 The Next America: Boomers, Millennials, and the Looming Generational Showdown The Looming Tower Powerful Lessons From Someone Who Has Gone Bankrupt: An Insider Report on What Your Creditors Don't Want You to Know When You File for Bankruptcy Landslides: Investigation and Mitigation : Special Report 247 (Special Report (National Research Council (U S) Transportation Research Board))

[Contact Us](#)

[DMCA](#)

[Privacy](#)

